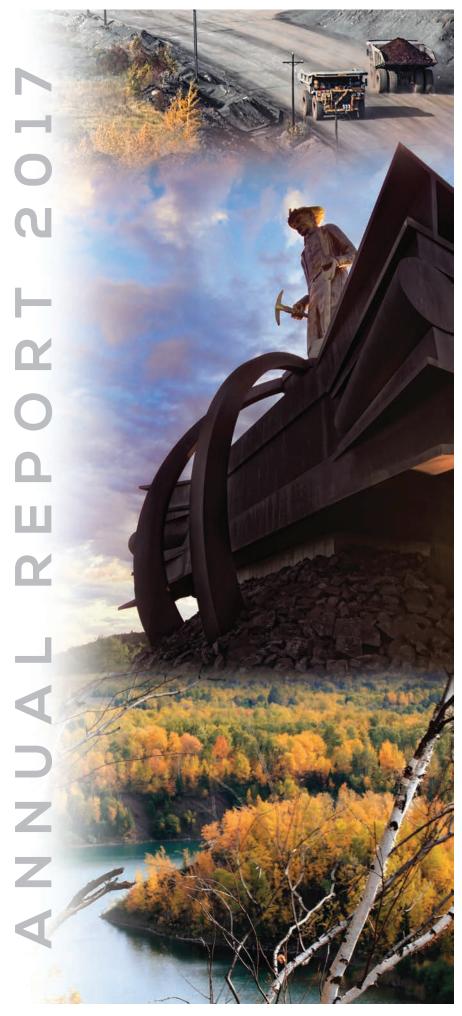


### United Way of NE MN







#### Dear friends,

What an incredible year this has been for United Way of Northeastern Minnesota (UWNEMN)! Huge changes happened and there are many more exciting things on the horizon!

Last year, we announced that UWNEMN received an individual contribution from Chisholm native, Dick Enrico to enable us to purchase the old Minnesota Power service center in Chisholm's industrial park. This was made possible also through a generous price reduction of the property by Minnesota Power.

In order to fund the building renovations to update the space, develop offices and workspace and ensure efficient program space, we launched a Building Renovation Campaign this year. We have received approximately half of what is needed and we

continue to work to raise those funds. The renovations are currently underway, with Lakehead Constructors performing the project management. The new building will help us to dramatically improve our effectiveness and efficiency. We plan to be in our new home early this summer and CANNOT wait!

Our theme for the year was "Give Where You Live". The theme resonated so well with our donors throughout all of our communities. We wanted to truly hit home the message that when you give to support UWNEMN, your dollars stay LOCAL and have direct LOCAL impact. For some donors, like Dick Enrico, the theme hit home because he was born and raised on the Iron Range and had a unique opportunity to make a lasting impact. For others, knowing that they can make a difference in the lives of their neighbors, friends, family, coworkers and community members, struck a chord. The theme was also strong within our local companies. Many of them supported our "Give Where You Live" billboard campaign to raise awareness for UWNEMN. I am sure you saw the colorful billboards throughout our community and probably recognized some familiar faces!

This year, we continued to see needs increase for our community impact initiatives and through local support, we were able to meet these needs. Buddy Backpacks' enrollment of local hungry children rose sharply and UWNEMN responded by enrolling more than 100 additional children over last year. Many local veterans are homeless or facing homelessness. This year, we purchased a home that will serve as transitional housing for these veterans in crisis. There were many fires in our local communities and through Good360, UWNEMN was able to supply displaced families with household goods and products.

When you "Give Where You Live", you unite your donation with thousands of others from community members across our service territory creating positive, lasting, LOCAL changes. We couldn't do this without you, so we thank you for your support and for "Giving Where You Live". Your support matters. It makes a difference. And it stays HERE.

With gratitude,

Jully Valentin

Shelley Valentini

### Mission

"To unite and focus our communities in creating measurable results to improve people's lives and strengthen our families"

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## Why United Way?

"Iron Range", "Northland", "Up North", "Mesabi Range" – whatever you call it – this great Minnesota Region is HOME. And we love it here! Whether you're born and raised in this amazing region, are a transplant from another area of the country or world, work here, or play here, ONE THING IS CERTAIN... our communities are beautiful, special and like none other on this earth.

United Way of Northeastern Minnesota serves this entire region by providing funding to many critically needed nonprofit agencies and through UWNEMN's impactful direct service programs.

As an independent nonprofit, we are able to recognize needs and gaps in services that affect our communities then strategize to create programming to address the needs and fill in service gaps.

Contributions to UWNEMN stay local, have direct impact and make a difference in this area where we live, work and play.

"Minnesota Power employees strongly support United Way of Northeastern Minnesota. This is demonstrated through our strong workplace giving campaign as well as through committed volunteerism. We 'give where we live' because we truly know the value and impact of UWNEMN's work in this great Minnesota region where we live, work and play." - Minnesota Power Employees



# 2017 Agency Partners

When our local community members choose to "Give Where They Live" and support United Way of Northeastern Minnesota, they not only invest in UWNEMN's programs, but also our partner agencies who provide services to our communities most vulnerable.

#### HELPING CHILDREN SUCCEED

Arrowhead Center Camp Chicagami Ely Community Resources Foster Grandparent Program Hibbing Kinship Mentoring Program Range Mental Health Center – ADAPT Preventative ServeMinnesota-Minnesota Reading Corps Volunteers In Education (VinE) Voyageur Area Boy Scouts

#### **EMPOWERING HEALTHY LIVES**

Angel Fund The ARC Range Care Partners East Range DAC Ely Community Health Center Fairview Range Home Care & Hospice Floodwood Services & Training Mesabi Family YMCA Northwoods Partners Project Care Free Clinic Adolescent Chemical Dependency Support Services Camping Scholarships Local Low-Income Children Youth Mentoring Program/Positive Youth Activities Mentoring Program for Elementary School Children Youth Mentoring Program In-School Support Services for At Risk Youth In-School Reading Tutoring Tutoring For At Risk Youth and Educational Programming Building Character and Leadership Skills through Scouting

Financial Support for Individuals with Cancer Advocacy for the Disabled and Their Families Financial Support for Individuals with Cancer Independence for the Disabled Free Clinic for Uninsured and Under-Insured Serving Ely Support for Those with Terminal Illness and Their Families Independence for the Disabled Healthy Living Programs Support for Homebound, Ill, Elderly and Their Caregivers Medical Services for Uninsured and Under-Insured

### STABILIZING FAMILIES AND INDIVIDUALS

Advocates For Family Peace American Red Cross - Northland Chapter Elder Services Network Food Shelves Area Wide Habitat for Humanity - North St. Louis County LSS Family Resource Center Range Mental Health Center-Homeless Youth Program Range Transitional Housing Salvation Army Hibbing & Virginia Second Harvest Northern Lakes Food Bank Sexual Assault Program of Northern St. Louis County Support Within Reach

Domestic Abuse Intervention and Education Disaster/Emergency Services Senior Services Food Distribution to Those In Need Affordable Housing Program Safe Shelter for Children in Family Crisis Locating and Providing Outreach to Homeless Youth Transitional Housing Food and Emergency Services Food Distribution to Local Food Shelves Sexual Assault Intervention and Education Sexual Assault Intervention and Education in Itasca County

## Last Year Locally....



### 347

individuals were provided transitional housing or shelter support.

### 519

individuals facing cancer or a life-limiting illness received financial assistance.

### 544

uninsured or underinsured individuals received free medical care and advocacy.

## 712

youth from area schools received tutoring services both in and out of school.

## 126

individuals who lost their homes or apartments to a fire received shelter and disaster relief.

In addition, 375 smoke detectors were installed in 108 homes across the region.

## 1.183

sexual violence and domestic violence survivors were provided advocacy services.

Nearly 25% of the above clients were children ages 0-17.

## 1.866,470

pounds of food were delivered to our local food shelves for distribution to families and individuals.

This number translates to 1,493,176 total meals served across the Iron Range.

## 56

area youth were provided chemical dependency and life skills services both in and out of school.

## 1.830

youth were provided mentoring and positive out of school experiences.





















# **Bright Beginnings**

The most recent reports from the Center for Rural Policy and Development (2017) show that Northeastern Minnesota currently has an unsettling shortage of 5,000 child care spaces. While center-based care has become the primary source of child care in the metro areas, the Iron Range has not seen the same shift. Instead, in-home providers are retiring with few (if any) starting up new child care businesses and our local centers have not expanded due to costs, increased licensing requirements and workforce barriers.

Through the Bright Beginnings initiative, United Way of Northeastern Minnesota (UWNEMN) remains committed to working with area partners on the child care crisis in our region. UWNEMN was recently named as a partner in the Northland Foundation's grant application to the MN Department of Employment and Economic Development requesting funding for child care expansion. Funding was awarded and three of the six projects are located on the Iron Range which UWNEMN is providing matching grant dollars for. Funding provided to local child care to date through UWNMEN has allowed 5 area child care providers to expand an offer 63 additional child care spaces in our region. In late January, the Department of Iron Range Resources and Rehabilitation (IRRR) committed to providing \$20,000 in technical assistance grants for new or expanding private or nonprofit child care centers. The purpose of the funding is to reimburse a portion of the technical costs during the planning and development phase to ensure child care projects are fiscally sound and in regulatory compliance. Technical assistance could be but is not limited to business plans, financials, architecture consultation, code review, creation of policies and procedures, and other costs associated with child care center project planning. UWNEMN is managing the grant process on IRRR's behalf. Grant awards range from \$500-\$2,500 and require a minimum 1:1 match. Two are childcare providers have received funding through this process to date.



## **Buddy Backpacks**



More than 47% of our children gualify for free or reduced lunch across the Iron Range. Teachers and school nurses have shared many stories of children returning to school Monday after a weekend without enough to eat. Some complain of stomach cramps, headaches and dizziness while others have decrease attention span or lack enthusiasm to learn because they are concentrating on their hunger more than learning. While during the school week these children rely on the free or reduced breakfast and lunch programs, the same cannot be said for weekends and school breaks.

UWNEMN's Buddy Backpack program provides food-insecure children with a backpack filled with nutritious, nonperishable, child-friendly meal kits each weekend break from school. Children most at risk of weekend hunger are identified by school staff and then enrolled in the program. School staff reported that the program is very valuable for enrolled children, helping them improve their health and wellbeing, academic performance, energy level, classroom behavior and self-esteem while making them feel cared for and relieved.

THANKS TO YOU, 787 FOOD INSECURE CHILDREN IN 37 SCHOOLS AND HEAD START LOCATIONS WERE PROVIDED BACKPACKS FULL OF FOOD EACH WEEKEND THEY WENT HOME FROM SCHOOL!



"Delta Air Lines is a huge supporter of **Buddy Backpacks!** Volunteering to pack meal kits is a great way to help feed local, hungry children while building teamwork skills within our company." – Delta Air Lines Employees

27,500 MEAL KITS 975 VOLUNTEERS rican Bank Budd / Backpack Volunte

## GOOD360

While UWNEMN's funded partner organizations help secure safe, comfortable shelter for families and individuals in transition, facing an emergency situation or experiencing hardship, UWNEMN is able to lend a hand and provide the comforts of home by giving household goods to those who need them. Good360 is a program that establishes a partnership between nonprofits like UWNEMN and corporate businesses who donate their unsold product to be distributed to people in need. Essential products such as bedding, pillows, towels and other home goods are picked up and transported to the Iron Range by United Way volunteers. The products are then distributed to people in need in our service territory based on a referral system. UWNEMN is currently partnered with and Bed Bath & Beyond in Duluth, Maple Grove and Eagan, Tuesday Morning in St. Cloud and Home Depot in Duluth.

197 CHILDREN &

306 ADULTS SERVED \$226,000 WORTH OF HOUSEHOLD ITEMS WAS DISTRIBUTED TO INDIVIDUALS AND FAMILIES IN NEED LAST YEAR. "Retirement has allowed us additional time to be involved with UWNEMN. We love going to the participating stores and picking up the Good360 items. It is so exciting to see what is donated for people in need in our communities." – Chuck Bainter, Debbie and Ray Erspamer



# Imagination Library



UWNEMN serves as the local affiliate of the Dolly Parton Imagination Library program, providing children age birth to five with a free book in the mail each month to spark their love for reading and increase early literacy. This program provides children throughout our service territory the possibility to build a home library of 60 books before they enter kindergarten!

According to the National Center for Education Statistics, only 53% of children age three to five were read to daily by a family member. Children in families with incomes below the poverty line are less likely to be read to aloud every day than are children in families with incomes at or above poverty. For the poorest children, the biggest obstacle to literacy may be the scarcity of books and appropriate reading material. Through the Imagination Library, children have free books delivered directly to their homes, making the world of reading and literacy accessible to all children. The books become treasured possessions, regardless of the economic status of the children's family and parents and guardians are encouraged to read with their children.

9 YEARS

7,500 CHILDREN ENROLLED

225,000 BOOKS DELIVERED

United Way also hosts "Wild About Reading", which are free literacy events throughout our communities designed to bring the Imagination Library to life through activities that celebrate the joy of reading and encourage family participation.

800 ATTENDEES AT TWO WILD ABOUT READING EVENTS



## Meet Up And Chow Down

In 2016, UWNEMN's Board of Directors recognized the need for a summer food program. School districts have also expressed a need for such a program in the summer, when the Buddy Backpack program is unavailable.

UWNEMN piloted the "Meet Up and Chow Down" summer lunch program in the community of Chisholm during the summer of 2016. The program was a huge success in its first year. During the summer of 2017, Meet Up and Chow Down expanded to include both Chisholm and Hibbing. Free lunch was provided to children in those communities Monday through Thursday all summer long! To operate the program in both communities, many wonderful volunteer helped run the program, serving lunches to children. The Chisholm program took place at the Kiwanis Park and Hibbing was located at the City Hall lawn across the street from the library. Meet Up and Chow Down is sponsored by the Summer Food Service Program of the Minnesota Department of Education and the USDA.

Plans are underway to expand Meet Up and Chow Down into the communities of Virginia, Eveleth and Nashwauk during the summer of 2018.

3,205 SUMMER MEALS WERE SERVED IN THE COMMUNITIES OF CHISHOLM AND HIBBING

"Minnesota Twist Drill employees love volunteering for Buddy Backpacks, but that doesn't allow us to see children. By volunteering with Meet Up and Chow Down, we get to hand out meals to children and see their smiling faces! It is great to see the direct impact of UWNEMN's work! We are proud to partner with UWNEMN and our local communities."







## **Smiles Across Minnesota**

Dental disease is the most common chronic childhood illness, causing over 51 million hours of school time to be lost annually due to dental related illness. UWNEMN supports Smiles Across Minnesota, a school-based preventative and restorative dental program that increases access to oral health care for school age children while reducing barriers such as transportation and financial hardship. Through a mobile dental unit, dental hygienists and assistants provide teeth cleanings, fluoride treatments and sealants to underinsured or uninsured children right at school. There is also a dental therapist on staff who can fill cavities and assess additional restorative care issues.

LAST YEAR, ORAL HEALTH CARE WAS PROVIDED TO 1,495 STUDENTS OVER THE COURSE OF 110 VISITS



## **United for Veterans**

United for Veterans is the local military initiative created and led by United Way of Northeastern Minnesota staff with the support from local veterans and service members. The mission of the group is "To create an environment of honor and respect for all fellow comrades in Northeastern Minnesota, while developing opportunities, supporting those in need and empowering veterans." The initiative helps with the challenges veterans face and works with partners to align existing services and create solutions where there are gaps in support.

Accomplishments include establishing a veterans' crisis fund, creating and distributing a local Military Connections Guide, providing annual veterans retreats, providing free confidential therapy sessions with licensed psychologist Jonathan Speare, Ph.D., and creating an on-campus veterans center at Hibbing Community College. Additional partnerships with local businesses and service clubs have allowed for holiday meal kits and emergency crisis packs to be distributed as well.

The most recent project UWNEMN has embarked on is a partnership with the Minnesota Assistance Council for Veterans. Since the inception of the "United for Veterans" initiative, UWNEMN has received continuous referrals for veterans that are homeless or at risk of being homeless. Short term solutions such as hotel stays have been the answer thus far, but with the numbers rising and area shelters constantly full it is costly for UWNEMN to continually offer this as a temporary solution. Almost all of the referrals are coming from the local Veterans Service Offices located in Hibbing, Virginia and Ely, the VA Clinic in Hibbing and the MACV offices in Duluth that serve all of northeastern Minnesota.

Based on the number of referrals, UWNEMN decided to explore the option of purchasing a home that would could be used as a transitional unit. To avoid duplicating services, UWNEMN reached out to MACV to determine interest in partnering to establish a Structured Independent Living House on the Range. MACV will be under contract to operate the home and provide the case management services to veterans while UWNEMN is responsible for raising funds to purchase the home and cover a portion of the annual operating and program expenses. It took UWNEMN a year to find "the right home" which was purchased in the community of Hibbing in March. Upon completion of repairs and furnishing of the home it will be open to serve our local veterans.



# **GET INVOLVED!**

UWNEMN raises additional funds for our initiatives during the year by holding special events throughout our region. Many people attend, volunteer, participate, or just stop by and watch the fun! Last year, in total, our events raised more than \$204,289! Highlights from these events are listed below.

#### **Power of the Purse**

Over 200 women gather each January to raise funds and awareness for the Smiles Across Minnesota program. This year's theme was "Hawaiian Luau!" The ladies enjoyed fabulous food, silent and live auctions, raffles, and more!

#### **Flavor of the North**

This fabulous food showcase event takes place every April at the Range Recreation Civic Center in Eveleth. Local restaurants and food businesses present their best menu offerings in the categories of appetizer, entrée and dessert to a packed house. All proceeds benefit the Buddy Backpack program.

### Rampage at the Ridge

Each August this extreme 5K mud run challenge held at Giants Ridge brings close to 1,000 participants together to complete 19 daunting obstacles and terrain to raise money for UWNEMN's United for Veterans initiative.

### **Funspiel for United Way**

Our annual curling bonspiel was held on Saturday, December 2, 2017 at the Range Recreation and Civic Center in Eveleth. Participants enjoyed a full day that included breakfast, lunch, dinner, silent auction and raffles. All proceeds benefit the Imagination Library program.





13.



## **Planning for the future:**

## Bringing Hope for Many More Years to Come

Since 1966, United Way of Northeastern Minnesota has been partnering with friends and neighbors to build a legacy of giving in our communities. When investing in our region through United Way, Planned Giving can magnify the power of a gift by joining with others to help solve community needs not only today, but for generations to come.

In 1998, long-time resident Katherine "Katie" Ware left our organization a generous \$411,000 gift upon her passing. The UWNEMN Board of Directors after careful thought as to how to make the most meaningful impact with her gift, created the "Forever Fund", endowment to help strengthen families and care for our own in a more permanent way. All gifts to the endowment will remain intact "forever" with the earnings and interest offsetting the costs of the organization. This allows more of every dollar contributed in the annual campaign to go directly to United Way partner agencies and initiatives. Our Forever Fund is housed in the Minnesota Foundation.

Each year a distribution from our Forever Fund has been returned to our organization while keeping the principal intact. Funds are working NOW to strengthen our communities!

To date, our current endowment value is \$1,213,314 (reference financials on page 16). We encourage individuals to create a better life for everyone, not just today but well into the future in Northeastern Minnesota by taking the following steps:



## **KOOCHICHING COUNTY**

United Way Funded Partner Agencies in Koochiching County

- Falls Hunger Coalition
- Friends Against Abuse
- Koochiching Aging Options
- Salvation Army

**IMAGINATION LIBRARY** 

948 CHILDREN SERVED

27,612 BOOKS DELIVERED

**BUDDY BACKPACKS** 

140 CHILDREN SERVED

4,900 MEAL KITS DELIVERED



### **Power of the Purse**

More than 150 women gather every November at the AmericInn in International Falls to raise funds and awareness for the UWNEMN's efforts in Koochiching County. Women in attendance enjoy food, friendship, wine tasting, a live and silent auction and exciting raffles and games.







#### UNITED WAY OF NORTHEASTERN MINNESOTA, INC. STATEMENTS OF FINANCIAL POSITION MARCH 31, 2017 AND 2016

ASSETS   701,081   \$ 324,884     Cash - Deposits Held for Others   29,958   26,593     Investments   423,418   420,386     Accounts Receivable   2,600   -     Contributions Receivable   2,5328   27,047     Equipment, Net   25,328   27,047     Funds Held by Foundation   1,213,314   1,130,762     Funds Held by Lincoln Financial   26,865   3,900     Total Assets   \$ 3,040,935   \$ 2,594,342     LIABILITIES   Allocation and Designations Payable   \$ 510,341   \$ 559,347     Deposits Held for Others   29,958   26,593   26,593     Accounts Payable   20,759   16,947     Capital Lease Payable   4,388   6,		 2017	 2016
Cash - Deposits Held for Others 29,958 26,593   Investments 423,418 420,386   Accounts Receivable 2,600 -   Contributions Receivable, Less Allowance for Uncollectibles of 30,000 and \$25,000 for 2017 and 2016, Respectively 618,371 659,566   Prepaid Expenses - 1,204   Equipment, Net 25,328 27,047   Funds Held by Foundation 1,213,314 1,130,762   Funds Held by Lincoln Financial 26,865 3,900   Total Assets \$ 3,040,935 \$ 2,594,342   LIABILITIES AND NET ASSETS   LIABILITIES AND NET ASSETS   LIABILITIES   Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 20,759 16,947   Deposits Held for Others 20,958 26,593   Accounts Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS   Unrestricted - Designated: 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Desi	ASSETS		
Investments   423,418   420,386     Accounts Receivable   2,600   -     Contributions Receivable, Less Allowance for Uncollectibles of \$30,000 and \$25,000 for 2017 and 2016, Respectively   618,371   659,566     Prepaid Expenses   -   1,204     Equipment, Net   25,328   27,047     Funds Held by Foundation   1,213,314   1,130,762     Funds Held by Lincoln Financial   26,865   3,900     Total Assets   \$ 3,040,935   \$ 2,594,342     LIABILITIES AND NET ASSETS     LIABILITIES AND NET ASSETS     Net assets     Accounts Payable   \$ 510,341   \$ 559,347     Deposits Held for Others   29,958   26,593     Accounts Payable   4338   6,337     Capital Lease Payable   4,338   6,337     Total Liabilities   565,446   609,284     NET ASSETS     Unrestricted - Designated:   20,940   20,650     Funds Held by Foundation   1,213,314   1,130,762     Unrestricted - Designated:   20,940   20,650	Cash	\$ 701,081	\$ 324,884
Accounts Receivable   2,600   -     Contributions Receivable, Less Allowance for Uncollectibles of \$30,000 and \$25,000 for 2017 and 2016, Respectively   618,371   659,566     Prepaid Expenses   -   1,204     Equipment, Net   25,328   27,047     Funds Held by Foundation   1,213,314   1,130,762     Funds Held by Lincoln Financial   26,865   3,900     Total Assets   \$ 3,040,935   \$ 2,594,342     LIABILITIES     Allocation and Designations Payable   \$ 510,341   \$ 559,347     Deposits Held for Others   29,958   26,593     Accounts Payable   20,759   16,947     Capital Lease Payable   4,388   6,397     Total Liabilities   565,446   609,284     NET ASSETS     Unrestricted - Designated:   20,940   20,650     Funds Held by Foundation   1,213,314   1,130,762     Unrestricted - Designated:   20,940   20,650     Funds Held by Foundation   1,213,314   1,130,762     Unrestricted - Undesignated   375,366   59,940 </td <td>Cash - Deposits Held for Others</td> <td>29,958</td> <td>26,593</td>	Cash - Deposits Held for Others	29,958	26,593
Contributions Receivable, Less Allowance for Uncollectibles of \$30,000 and \$25,000 for 2017 and 2016, Respectively 618,371 659,566   Prepaid Expenses - 1,204   Equipment, Net 25,328 27,047   Funds Held by Foundation 1,213,314 1,130,762   Funds Held by Lincoln Financial 26,865 3,900   Total Assets \$ 3,040,935 \$ 2,594,342   LIABILITIES AND NET ASSETS   LIABILITIES AND NET ASSETS   Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 20,759 16,947   Capital Lease Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS   Unrestricted - Designated: 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Designated: 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Designated: 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated	Investments	423,418	420,386
\$30,000 and \$25,000 for 2017 and 2016, Respectively 618,371 659,566   Prepaid Expenses - 1,204   Equipment, Net 25,328 27,047   Funds Held by Foundation 1,213,314 1,130,762   Funds Held by Lincoln Financial 26,865 3,900   Total Assets \$ 3,040,935 \$ 2,594,342   LIABILITIES AND NET ASSETS   LIABILITIES AND NET ASSETS   LIABILITIES AND NET ASSETS   LIABILITIES   Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 20,759 16,947   Capital Lease Payable 20,759 16,947   Capital Lease Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS   Unrestricted - Designated: 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated 865,869 773,706   Total Net Assets 27,954,889 1,985,058	Accounts Receivable	2,600	-
Prepaid Expenses 1,204   Equipment, Net 25,328 27,047   Funds Held by Foundation 1,213,314 1,130,762   Funds Held by Lincoln Financial 26,865 3,900   Total Assets \$ 3,040,935 \$ 2,594,342   LIABILITIES Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 29,958 26,593   Accounts Payable 20,759 16,947   Capital Lease Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS Unrestricted - Designated: 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Designated: 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated 865,869 773,706   Total Net Assets 2,475,489 1,985,058			
Equipment, Net   25,328   27,047     Funds Held by Foundation   1,213,314   1,130,762     Funds Held by Lincoln Financial   26,865   3,900     Total Assets   \$ 3,040,935   \$ 2,594,342     LIABILITIES AND NET ASSETS   X   X   25,938   26,593     LIABILITIES   Allocation and Designations Payable   \$ 510,341   \$ 559,347   Deposits Held for Others   29,958   26,593   Accounts Payable   20,759   16,947   Capital Lease Payable   4,388   6,397   Total Liabilities   565,446   609,284   NET ASSETS     Unrestricted - Designated:   Equipment   20,940   20,650   1,213,314   1,130,762     Unrestricted - Designated:   Equipment   20,940   20,650   20,940   20,650     Funds Held by Foundation   1,213,314   1,130,762   1,213,314   1,130,762     Unrestricted - Designated:   Equipment   20,940   20,650   20,940   20,650     Funds Held by Foundation   1,213,314   1,130,762   1,213,314   1,130,762     Unrestricte		618,371	,
Funds Held by Foundation 1,213,314 1,130,762   Funds Held by Lincoln Financial 26,865 3,900   Total Assets \$ 3,040,935 \$ 2,594,342   LIABILITIES AND NET ASSETS   LIABILITIES AND NET ASSETS   Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 29,958 26,593   Accounts Payable 20,759 16,947   Capital Lease Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS   Unrestricted - Designated: 20,940 20,650   Equipment 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated 865,869 773,706   Temporarily Restricted 375,366 59,940   Total Net Assets 2,475,489 1,985,058		-	,
Funds Held by Lincoln Financial 26,865 3,900   Total Assets \$ 3,040,935 \$ 2,594,342   LIABILITIES AND NET ASSETS   LIABILITIES AND NET ASSETS   Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 29,958 26,593   Accounts Payable \$ 20,759 16,947   Capital Lease Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS   Unrestricted - Designated: 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated 865,869 773,706   Temporarily Restricted 375,366 59,940   Total Net Assets 2,475,489 1,985,058			
Total Assets   \$ 3,040,935   \$ 2,594,342     LIABILITIES AND NET ASSETS     Allocation and Designations Payable   \$ 510,341   \$ 559,347     Deposits Held for Others   20,958   26,593     Accounts Payable   \$ 3,040,935   \$ 4,388   6,397     Capital Lease Payable   4,388   6,397   365,446   609,284     NET ASSETS   Unrestricted - Designated:   20,940   20,650   20,650     Unrestricted - Undesignated   20,940   20,650   20,650     NET ASSETS   20,940   20,650   20,553     Unrestricted - Designated:   20,940   20,650   20,550     Equipment   20,940   20,650   20,550     Funds Held by Foundation   1,213,314   1,130,762   375,366   59,940     Total Net Assets   2,475,489   1,985,058   375,366   59,940	•		
LIABILITIES AND NET ASSETSLIABILITIESAllocation and Designations Payable\$ 510,341\$ 559,347Deposits Held for Others29,95826,593Accounts Payable20,75916,947Capital Lease Payable4,3886,397Total Liabilities565,446609,284NET ASSETSUnrestricted - Designated:20,94020,650Funds Held by Foundation1,213,3141,130,762Unrestricted - Undesignated865,869773,706Temporarily Restricted375,36659,940Total Net Assets2,475,4891,985,058	Funds Held by Lincoln Financial	 26,865	 3,900
LIABILITIES   Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 29,958 26,593   Accounts Payable 20,759 16,947   Capital Lease Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS Unrestricted - Designated: 20,940 20,650   Equipment 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated 865,869 773,706   Temporarily Restricted 375,366 59,940   Total Net Assets 2,475,489 1,985,058	Total Assets	\$ 3,040,935	\$ 2,594,342
Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 29,958 26,593   Accounts Payable 20,759 16,947   Capital Lease Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS Unrestricted - Designated: 20,940 20,650   Equipment 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated 865,869 773,706   Temporarily Restricted 375,366 59,940   Total Net Assets 2,475,489 1,985,058	LIABILITIES AND NET ASSETS		
Allocation and Designations Payable \$ 510,341 \$ 559,347   Deposits Held for Others 29,958 26,593   Accounts Payable 20,759 16,947   Capital Lease Payable 4,388 6,397   Total Liabilities 565,446 609,284   NET ASSETS Unrestricted - Designated: 20,940 20,650   Equipment 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated 865,869 773,706   Temporarily Restricted 375,366 59,940   Total Net Assets 2,475,489 1,985,058	LIABILITIES		
Deposits Held for Others   29,958   26,593     Accounts Payable   20,759   16,947     Capital Lease Payable   4,388   6,397     Total Liabilities   565,446   609,284     NET ASSETS   Unrestricted - Designated:   20,940   20,650     Funds Held by Foundation   1,213,314   1,130,762     Unrestricted - Undesignated   865,869   773,706     Temporarily Restricted   375,366   59,940     Total Net Assets   2,475,489   1,985,058		\$ 510,341	\$ 559,347
Capital Lease Payable4,3886,397Total Liabilities565,446609,284NET ASSETSUnrestricted - Designated:20,94020,650Equipment1,213,3141,130,762Funds Held by Foundation1,213,3141,130,762Unrestricted - Undesignated865,869773,706Temporarily Restricted375,36659,940Total Net Assets2,475,4891,985,058	• •	-	
Total Liabilities   565,446   609,284     NET ASSETS   Unrestricted - Designated:   20,940   20,650     Equipment   1,213,314   1,130,762     Unrestricted - Undesignated   865,869   773,706     Temporarily Restricted   375,366   59,940     Total Net Assets   2,475,489   1,985,058	Accounts Payable	20,759	16,947
NET ASSETS     Unrestricted - Designated:     Equipment   20,940   20,650     Funds Held by Foundation   1,213,314   1,130,762     Unrestricted - Undesignated   865,869   773,706     Temporarily Restricted   375,366   59,940     Total Net Assets   2,475,489   1,985,058	Capital Lease Payable	 4,388	 6,397
Unrestricted - Designated: 20,940 20,650   Equipment 20,940 20,650   Funds Held by Foundation 1,213,314 1,130,762   Unrestricted - Undesignated 865,869 773,706   Temporarily Restricted 375,366 59,940   Total Net Assets 2,475,489 1,985,058	Total Liabilities	565,446	609,284
Equipment20,94020,650Funds Held by Foundation1,213,3141,130,762Unrestricted - Undesignated865,869773,706Temporarily Restricted375,36659,940Total Net Assets2,475,4891,985,058	NET ASSETS		
Equipment20,94020,650Funds Held by Foundation1,213,3141,130,762Unrestricted - Undesignated865,869773,706Temporarily Restricted375,36659,940Total Net Assets2,475,4891,985,058	Unrestricted - Designated:		
Funds Held by Foundation1,213,3141,130,762Unrestricted - Undesignated865,869773,706Temporarily Restricted375,36659,940Total Net Assets2,475,4891,985,058		20,940	20,650
Unrestricted - Undesignated   865,869   773,706     Temporarily Restricted   375,366   59,940     Total Net Assets   2,475,489   1,985,058		,	,
Total Net Assets   2,475,489   1,985,058	•	865,869	773,706
	Temporarily Restricted	 375,366	 59,940
Total Liabilities and Net Assets \$ 3,040,935 \$ 2,594,342	Total Net Assets	2,475,489	1,985,058
	Total Liabilities and Net Assets	\$ 3,040,935	\$ 2,594,342

#### UNITED WAY OF NORTHEASTERN MINNESOTA, INC. STATEMENTS OF ACTIVITIES YEARS ENDED MARCH 31, 2017 AND 2016

UNRESTRICTED NET ASSETS PROGRAM SUPPORT AND REVENUEGross Campaign Results\$ 1,164,720Less: Donor Designations(19,145)Less: Provision for Uncollected Accounts(38,007)Net Campaign Revenue1,107,568Contribution and Grant Income-Initiative Contributions141,351Initiative Contributions200,272Special Events261,886232,559		2017	2016
Gross Campaign Results \$ 1,164,720 \$ 924,763   Less: Donor Designations (19,145) (16,544)   Less: Provision for Uncollected Accounts (38,007) (49,799)   Net Campaign Revenue 1,107,568 858,420   Contribution and Grant Income - 106,250   Initiative Contributions 141,351 114,442   Gifts in Kind - Good 360 200,272 139,817			
Less: Donor Designations   (19,145)   (16,544)     Less: Provision for Uncollected Accounts   (38,007)   (49,799)     Net Campaign Revenue   1,107,568   858,420     Contribution and Grant Income   -   106,250     Initiative Contributions   141,351   114,442     Gifts in Kind - Good 360   200,272   139,817		<b>•</b> • • • • <b>•</b> • <b>•</b> • • • • • • • • •	<b>A</b> 004 <b>7</b> 00
Less: Provision for Uncollected Accounts   (38,007)   (49,799)     Net Campaign Revenue   1,107,568   858,420     Contribution and Grant Income   -   106,250     Initiative Contributions   141,351   114,442     Gifts in Kind - Good 360   200,272   139,817			
Net Campaign Revenue   1,107,568   858,420     Contribution and Grant Income   -   106,250     Initiative Contributions   141,351   114,442     Gifts in Kind - Good 360   200,272   139,817			,
Contribution and Grant Income106,250Initiative Contributions141,351114,442Gifts in Kind - Good 360200,272139,817			
Initiative Contributions   141,351   114,442     Gifts in Kind - Good 360   200,272   139,817	Net Campaign Revenue	1,107,500	050,420
Gifts in Kind - Good 360 200,272 139,817	Contribution and Grant Income	-	106,250
	Initiative Contributions	141,351	114,442
Special Events   261,886   232,559	Gifts in Kind - Good 360	200,272	139,817
	Special Events		232,559
Total Public Support   1,711,077   1,451,488	Total Public Support	1,711,077	1,451,488
Investment Income 15,467 3,519	Investment Income	15,467	3.519
Change in Funds Held by Foundation 129,572 (45,115)			,
Total Revenue   1,856,116   1,409,892	• •		
ALLOCATIONS AND EXPENSES			
Allocations and Program Services: Gross Allocations to Agencies for Programs 622,632 528,686	•	622 622	F30 606
	• •		
Less: Donor Designations   (19,145)   (16,544)     Net Allocations Awarded   603,487   512,142			
Net Allocations Awarded 512,142	Net Allocations Awarded	003,407	512,142
Initiative Distributions 367,706 324,539	Initiative Distributions	367,706	324,539
Gifts in Kind Distributions 204,590 144,962	Gifts in Kind Distributions	204,590	144,962
Program Services282,068282,381	Program Services		
Total Allocations and Program Services1,457,8511,264,024	Total Allocations and Program Services	1,457,851	1,264,024
Supporting Services:	Supporting Services:		
Management and General 66,369 66,443		66.369	66,443
Fundraising 156,891 119,705			
Total Allocations and Expenses1,681,1111,450,172	•		
CHANGE IN UNRESTRICTED NET ASSETS 175,005 (40,280)	CHANGE IN LINDESTRICTED NET ASSETS	175 005	(40.280)
		175,005	(40,200)
TEMPORARILY RESTRICTED NET ASSETS	TEMPORARILY RESTRICTED NET ASSETS		
Contributions 300,000 -		300,000	-
Initiative Contributions 15,426 59,940	Initiative Contributions	15,426	59,940
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS 315,426 59,940	CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	315,426	59,940
<b>CHANGE IN NET ASSETS</b> 490,431 19,660	CHANGE IN NET ASSETS	490,431	19,660
NET ASSETS	NET ASSETS		
Beginning of Year 1,985,058 1,965,398		1,985.058	1,965,398
		.,,	.,,
End of Year <u>\$ 2,475,489</u> <u>\$ 1,985,058</u>	End of Year	\$ 2,475,489	\$ 1,985,058

#### STAFF

Shelley Valentini Executive Director

Erin Shay Community Impact & Engagement Director

Elizabeth Kelly Development & Special Events Director

> Kaye Collier Community Resource Manager

> > Gail Rice Bookkeeper





# Board of Directors

Stacy Hart, President Range Center

Julie Lucas, 1st Vice President Hibbing Taconite

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LaTisha Gietzen PolyMet Mining

Jonathan Holmes ArcelorMittal Minorca Mine

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Jen Nelson Minnesota Power

Mike Norton United Taconite

Michelle Oman Essentia Health

Shelley Robinson Range Center

Santi Romani United Taconite

> Jim Skalski Iracore

Leah Stauber St. Louis County Attorney

Jeff Walters Hibbing Taconite USW Local 2705



United Way of Northeastern Minnesota was established in 1966 as an organization that raised funds in the local community and distributed them to nonprofit agencies and programs through a volunteer-based allocation process. UWNEMN continues to function as a fundraising organization that distributes grants to local organizations; however, since UWNEMN's inception, the organization has changed dramatically and gone from raising \$300,000 in campaign funds to successfully raising more than \$1.8 million annually. There has also been a shift in our vision to focus on community impact. In this regard, UWNEMN has developed several direct-service programs that the organization itself operates. Many of these programs require space (specifically warehouse space) for UWNEMN to manage properly.

UWNEMN will soon be moving into our new office and program space, the former Minnesota Power building in Chisholm's industrial park. The purchase of the building was made possible through a generous price reduction from Minnesota Power and an individual donation from Richard (Dick) Erico.

As the ownership of the building changes hands, a renovation must be done in order for UWNEMN's offices and programs to be effectively and efficiently carried out. The plan for the renovations includes: the building of individual office spaces, all new pallet racks for the Buddy Backpack program area, heating upgrades for the Good360 program space, office furniture and more.



We invite you to create a lasting legacy by supporting UWNEMN's new building and forever home located in Chisholm serving our entire region!

IRRRB

\$200,000 Anonymous (5 gifts) \$73.000

Otto Bremer Trust

\$50,000 Owens Family Charitable Foundation

\$25,000 Al and Erika Hodnik

\$12,500 Blandin Foundation

**\$10,000** Brian Maki

\$10.000

First National Bank of Gilbert

\$5,000 Republic Bank

\$5,000

Miners National Bank of Eveleth

\$2,500 Uhan Family - Joe Uhan

**\$1,100** Linda Myklebust

**\$1,000** Matt & Megan Uhan

**\$1,000** Kevin & Beth Pietrini

**\$1,000** Quad Cities Rotary Club

\$1,000

Thomas Jakel

**\$1,000** Virginia Rotary Club

**\$500** Tim and Kathleen Larson

\$250 Plumbers & Pipefitters Local 589

\$100 Total Raised: \$399,950

Funds remaining to raise: \$300,000



"At Hibbing Taconite, we have the strong iron mining work ethic. We work hard and we give back. We give where we live and work to support our amazing communities to continue the legacy of the Iron Range." – Hibbing Taconite and USW Local 2705 Employees

### GIVE WHERE YOU LIVE



229 West Lake Street · Chisholm, MN 55719 · (218) 254-3329 · www.unitedwaynemn.org