2018 ANNUAL REPORT

WHERE







Dear friends,

Last year was one for the books! We dreamed big. We worked hard. We accomplished something great that will have lasting impact on our region for years to come. We officially have a new home!

In June of 2018, we moved into our newly renovated program and office space. The building was named after and dedicated to Chisholm native Dick Enrico for his incredible gift to make the purchase of the building

possible. We have so many people, companies and organizations to thank who helped make this dream a reality. Together, we created a lasting legacy for UWNEMN and for our northeastern Minnesota communities.

This building is now the home of our Buddy Backpack program. Hundreds of volunteers came to our building to help us pack meal kits for hungry children during this school year. This building is now home to our Good360 program. Hundreds of individuals in need from our local communities were able to come to UWNEMN and obtain free household items. This building is now home to our United for Veterans program. Representatives of veterans programs from across the region were able to convene at UWNEMN to strategize on how to enhance services to our local veterans in need. This building has now become the cornerstone and foundation of our work.

Change seems to be the name of the game for UWNEMN these days. Our world is changing and it is changing at a rapid pace. The move to our new office brought about many changes in the way we operate. The focus of our work is changing as the needs of our communities are changing. Our traditional ways of fundraising through employee giving campaigns are changing. One thing remains unchanged – our unwavering dedication to the people of northeastern Minnesota. Because of this commitment to our communities, we are adapting and stepping up to the plate to face the new challenges coming our way. We know the road ahead will have some curves, but we are remaining focused on our mission and on our communities.

Your support of our work is more important than ever before. In higher numbers than ever, we are nourishing hungry children, housing homeless veterans, providing uninsured children needed dental care, feeding children free lunch all summer, delivering books to children's homes. When you "Give Where You Live" and support United Way of Northeastern Minnesota, your dollars stay local and have local impact through our nonprofit agency partners and our own initiatives.

Thank you for an incredible year! We are looking toward the future with determination and excitement! With gratitude,

Shelley Valentini Executive Director

United Way of Northeastern Minnesota

Helley Valentin

Mission

"To unite and focus our communities in creating measurable results to improve people's lives and strengthen our families"

WHY UNITED WAY?



Northeastern Minnesota is a unique, special area- unlike any other on earth! Since 1966, United Way of Northeastern Minnesota (UWNEMN) has served this entire region with impactful programming and by providing funding to many critically needed nonprofit agencies and UWNEMN's direct-service programs.

Contributions to UWNEMN stay local, have direct impact and make a difference in this area where we live, work and play.

Whether northeastern Minnesota is your home, where you work, where you're from, or your home away from home – thank you for helping us make it the best that it can be.

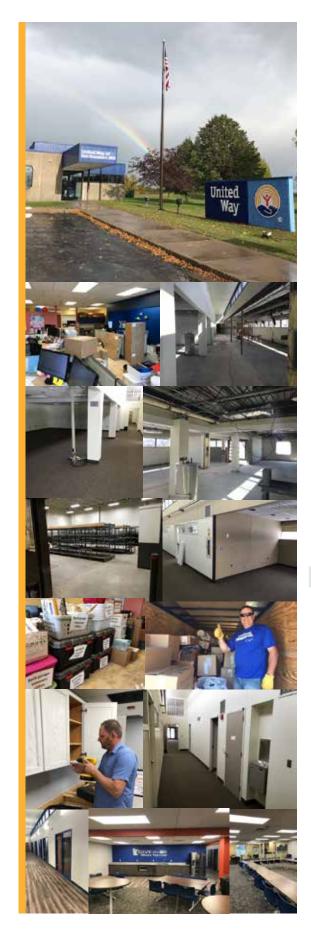
"Historically, United Way has been the organization that employers allow in to provide presentations to their employees. We at Hibbing Taconite are proud to continue to provide the opportunity to 'Give Where We Live' to our employees. UWNEMN's presentations and presence at Hibbing Taconite is not based on history alone; UWNEMN represents ALL of our local community nonprofits working to make our region strong."

- Hibbing Taconite and USW Local 2705 Employees





UWNEMN'S NEW HOME





Thanks to an individual contribution from Richard (Dick) Enrico, an in-kind donation from Minnesota Power and many other contributions from individuals, businesses, foundations and organizations, UWNEMN now has a building that meets the organization's office and program needs. Renovations to the building began in April of 2018 and UWNEMN was able to move into it's new home on June 18th.

ALL expenses related to the building will be offset by the earnings and interest from UWNEMN's endowment, the Forever Fund and designated donations. The building will serve as the cornerstone for our work long into the future.

4

BUILDING DONORS RECOGNITION



IT STARTED WITH KINDNESS

Thank you! to our building renovation donors who contributed a combined total of \$670,417 to complete updates to United Way of Northeastern Minnesota's forever home.



Dick Enrico
Iron Range Resources & Rehabilitation
Minnesota Power



Architectural Resources
Arrowhead Economic Opportunity Agency
Al & Erika Hodnik
Anonymous Gift
Anonymous Gift
Blandin Foundation
Brian Maki
Cliffs Foundation
David Hartley
Fairchild Equipment
Lakehead Constructors
Minnesota Power Foundation
Northland Foundation
Twin Metals Minnesota

American Bank of the North
Andre & Peggy Enrico
Anne Williamson
Brad & Lezlie Oachs
Chris & Marci Knight
Dan & Vickie Kotnik
Darren & LaTisha Gietzen
Dean & Cheri DeBeitz
Drs. Jan & Larry Baldwin
Ervin Smith
Fortune Bay Resort Casino
Jim Skalski



Anonymous Gift Otto Bremer Trust Owens Family Charitable Foundation

Forever Friend

\$5,000-\$9,999

ArcelorMittal Minorca
Chisholm Community Foundation
Essentia Health Foundation
First National Bank of Gilbert
Floor to Ceiling
Lowe's of Hibbing
Northern Business Products
Paul & Kristine Janssen
Republic Bank
Tom & Sue Jamar

Local Leader

JK Mechanical
Joe & Nancy Sertich
Kevin & Beth Petrini
Kivi Brothers Trucking
Lake Country Power
Linda Myklebust
Lorraine Jamar
Matt & Julie Lucas
Matt & Megan Uhan
Mesabi Sign Company
Miners National Bank of Eveleth

NE Technical Services
Overhead Door Company
Patrick & Shelley Valentini
PolyMet Mining
Quad Cities Rotary Club
Reichel Electric
Thomas Jakel
TJ Ruper
In memory of Grandparents Ursula & Frank Uhan
UWNEMN 2018 Board of Directors
Virginia Community Foundation
Wells Fargo

HELPING CHILDRE SUCCEED

United Way and its partners focus on results during critical stages of a child's development. We invest in programs that improve academics, encourage youth development that are intervention-based, addressing issues early. This strategy will give children the best chance for successful futures.

PARTNER AGENCIES

Arrowhead Center

Adolescent Chemical Dependency Support Services

Camp Chicagami

Camping Scholarships Local Low-Income Children

Ely Community Resources

Youth Mentoring Program/Positive Youth Activities

Foster Grandparent Program

Mentoring Program for Elementary School Children

Girls Scouts of MN & WI Lakes and Pines

Building Girls of Courage, Confidence, and Character Who Make The World A Better Place

Hibbing Kinship Mentoring Program

Youth Mentoring Program

ServeMinnesota-Minnesota Reading Corps

In-School Reading Tutoring

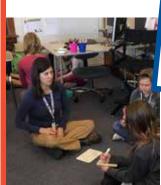
Volunteers In Education (VinE)

Tutoring For At Risk Youth

Voyageurs Area Boy Scouts

Programming Building Character and Leadership Skills through Scouting





youth from area schools received tutoring services both in and out of school.

OUR YEAR

IN REVIEW

When our local community

programs, but also our partner

agencies who provide services to

our communities most vulnerable.

members choose to "Give Where They Live" and support UWNEMN, they not only invest in UWNEMN's

youth were provided mentoring and positive out of school experiences.



area youth were provided chemical dependency and life skills services both in and out of school.

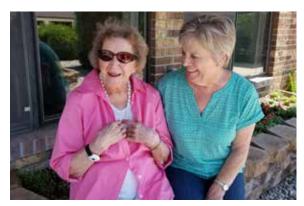








United Way and its partners believe that strengthening the health and well-being of our most vulnerable men, women, and children leads to a stronger overall community. We invest in programs that support safe, healthy and independent lives for these individuals in our region.



<u>996</u>

Seniors received supportive services that promote independence and healthy aging.

United Way of NE MN

PARTNER AGENCIES

Angel Fund

Financial Support for Individuals with Cancer

The ARC Range

Advocacy for the Disabled and Their Families

Care Partners

Financial Support for Individuals with Cancer

East Range Developmental Achievement Center Independence for the Disabled

Ely Community Health Center

Free Clinic for Uninsured and Under-Insured Serving Ely

Floodwood Services & Training

Independence for the Disabled

Mesabi Family YMCA

Healthy Living Programs

Northwoods Partners

Support for Homebound, III, Elderly and Their Caregivers

Project Care Free Clinic

Medical Services for Uninsured and Under-Insured



291

uninsured or underinsured individuals received free medical care and advocacy.



<u>446</u>

individuals facing cancer or a life-limiting illness received financial assistance.

STABILIZING FAMILIES AND INDIVIDUALS

United Way and its partners strive to stabilize people in crisis through emergency food and housing services. We provide support to families and individuals experiencing domestic violence and sexual assault.

WE HELP PEOPLE BECOME SELF-SUFFICIENT.











1,201

sexual violence and domestic violence survivors were provided advocacy services.
Nearly 29% of the

above clients were children ages 0-17.

347
individuals were provided transitional housing or shelter support.

1,614,599

pounds of food were delivered to our local food shelves for distribution to families and individuals.

PARTNER AGENCIES

Advocates For Family Peace

Domestic Abuse Intervention and Education

American Red Cross - Northland Chapter
Disaster/Emergency Services

Elder Services Network of AEOA Senior Services

Food Shelves Area Wide

Food Distribution to Those In Need

Habitat for Humanity - North St. Louis County
Affordable Housing Program

LSS Family Resource Center
Safe Shelter for Children in Family Crisis

Salvation Army Hibbing & Virginia Food and Emergency Services

Second Harvest Northern Lakes Food Bank Food Distribution

Sexual Assault Program of Northern St. Louis County

Sexual Assault Intervention and Education

Support Within Reach

Sexual Assault Intervention and Education

United Way 211
Information and Referral

UWNEMN DIRECT PROGRAMMING MAKES A POSITIVE COMMUNITY IMPACT



BRIGHT BEGINNINGS

Through the Bright Beginnings initiative, UWNEMN remains committed to working with area partners on the child care crisis in our region. This past year UWNEMN was a partner in funding to a brand new child care facility, Iron Range Tykes, located in Mountain Iron. The facility is able to serve 90 full-time children and has already reached its max capacity for enrollment.





UWNEMN also continues to oversee the Technical Assistance funding on behalf of the Iron Range Resources and Rehabilitation Board Funding. The grant money available allows for new or existing providers interested in expanding to access funding during the planning and development phase to ensure their projects are fiscally sound and in regulatory compliance.

G00D360

\$130,000 WORTH OF HOUSEHOLD ITEMS WAS DISTRIBUTED TO INDIVIDUALS AND FAMILIES IN NEED LAST YEAR.



While UWNEMN's funded partner organizations help secure safe, comfortable shelter for families and individuals in transition, facing an emergency situation or experiencing hardship, UWNEMN is able to lend a hand and provide the comforts of home by giving household goods to those who need them. Good360 is a program that establishes a partnership between nonprofits like UWNEMN and corporate businesses who donate their unsold product to be distributed to people in need. Essential products such as

bedding, pillows, towels and other home goods are picked up and transported to the Iron Range by United Way volunteers. The products are then distributed to people in need in our service territory based on a referral system. UWNEMN is currently partnered with Bed Bath & Beyond in Duluth, Eagan and Maple Grove.

440 CHILDREN AND 508 ADULTS —

BUDDY BACKPACKS



"We see the direct, positive impact of the Buddy Backpack program on our students every week. The program is critically important to food-insecure children, allowing them to come back to school on Mondays with full tummies and without hunger pains. The Hibbing 1,004 VOLUNTEERS

Schools filled 82 volunteer spots during this school year's packing; we are proud to be able to give back to the program as volunteers to pack these meal kits."

- DeeAnn Lindholm, Hibbing School Nurse

THANKS TO YOU!
850 FOOD INSECURE
CHILDREN IN 37 SCHOOLS
AND HEAD START
LOCATIONS WERE
PROVIDED BACKPACKS
FULL OF FOOD EACH
WEEKEND THEY WENT
HOME FROM SCHOOL

More than 47% of our children qualify for free or reduced lunch across the Iron Range. Teachers and school nurses have shared many stories of children returning to school Monday after a weekend without enough to eat. Some complain of stomach cramps, headaches and dizziness while others have decrease attention span or lack enthusiasm to learn because they are concentrating on their hunger more than learning. While during the school week these children rely on the free or reduced breakfast and lunch programs, the same cannot be said for weekends and school breaks.

UWNEMN's Buddy Backpack program provides food-insecure children with a backpack filled with nutritious, nonperishable, child-friendly meal kits each weekend break from school. Children most at risk of weekend hunger are identified by school staff and then enrolled in the program. School staff reported that the program is very valuable for enrolled children, helping them improve their health and wellbeing, academic performance, energy level, classroom behavior and self-esteem while making them feel cared for and relieved.

35,000 MEAL KITS







10



MEET UP AND CHOW DOWN

UWNEMN has been operating "Meet Up and Chow Down" since 2016 when UWNEMN's Board of Directors recognized the need for a local summer food program.

Piloted in Chisholm the first year, the program was a huge success and has since expanded to include the communities of Hibbing, Eveleth, Virginia and Nashwauk. Free lunch was provided to children in those communities Monday through Thursday all summer long! To operate the program in these communities, UWNEMN relies on committed volunteers from area businesses and service clubs to help run the program, serving lunches to children. Meet Up and Chow Down is sponsored by the Summer Food Service Program of the Minnesota Department of Education and the USDA.

Plans are underway to expand Meet Up and Chow Down into the communities of Mt. Iron and Ely during the summer of 2019.

5,565 SUMMER MEALS WERE SERVED IN THE COMMUNITIES OF CHISHOLM, HIBBING, NASHWALIK AND VIRGINIA



"Volunteering to serve lunch through
UWNEMN's Meet Up and Chow Down program
in Nashwauk was one of the highlights of my
summer! It was wonderful to see the children's
bright smiles when we handed a lunch packed
just for them from the staff at Hillcrest
Assisted Living. Meet Up and Chow Down is a
great example of community partnerships
making a difference!"

- Pam Bungarden, American Bank

SMILES ACROSS MN NORTHEASTERN MN

LAST YEAR, ORAL HEALTH CARE WAS PROVIDED TO

1 225 OVER THE 150

STUDENTS

COURSE OF

150 VISITS



VALUE OF SERVICE PROVIDED

\$294,175

Dental disease is the most common chronic childhood illness, causing over 51 million hours of school time to be lost annually due to dental related illness. **UWNEMN** supports Smiles Across Minnesota, a school-based preventative and restorative dental program that increases access to oral health care for school age children while reducing barriers such as transportation and financial hardship. Through a mobile dental unit, dental hygienists and assistants provide teeth cleanings, fluoride treatments and sealants to underinsured or uninsured children right at school. There is also a dental therapist on staff who can fill cavities and assess additional restorative care issues.

IMAGINATION LIBRARY

UWNEMN serves as the local affiliate of the Dolly Parton Imagination Library program, providing children age birth to five with a free book in the mail each month to spark their love for reading and increase early literacy. This program provides children throughout our service territory the possibility to build a home library of 60 books before they enter kindergarten!

According to the National Center for Education Statistics, only 53% of children age three to five were read to daily by a family member. Children in families with incomes below the poverty line are less likely to be read to aloud every day than are children in families with incomes at or above poverty. For the poorest children, the biggest obstacle to literacy may be the scarcity of books and appropriate reading material. Through the Imagination Library, children have free books delivered directly to their homes, making the world of reading and literacy accessible to all children. The books become treasured possessions, regardless of the economic status of the children's family and parents and guardians are encouraged to read with their children.

United Way also hosts "Wild About Reading", which are free literacy events throughout our communities designed to bring the Imagination Library to life through activities that celebrate the joy of reading and encourage family participation.









308,103
BOOKS DELIVERED
SINCE 2008

10 YEARS

8,386
CHILDREN ENROLLED SINCE 2008

902
ATTENDEES AT
TWO WILD ABOUT
READING EVENTS

United Way United Way of NE MN

UNITED FOR VETERANS

United for Veterans is the local military initiative created and led by United Way of Northeastern MN (UWNEMN) staff with the support from local veterans and servicemembers. The mission of the group is "To create an environment of honor and respect for all fellow comrades in Northeastern Minnesota, while developing opportunities, supporting those in need and empowering veterans." The initiative helps with the challenges veterans face and works with partners to align existing services and create solutions where there are gaps in support.

Accomplishments include establishing a veterans' crisis fund, creating and distributing a local Military Connections Guide, providing annual veterans retreats, providing free confidential therapy sessions with licensed psychologist Jonathan Speare, Ph.D., and creating an on-campus veterans center at Hibbing Community College. Additional partnerships with local businesses and service clubs have allowed for holiday meal kits and emergency crisis packs to be distributed as well.

Most recent projects include the purchase of a home in Hibbing, which serves as transitional housing for homeless or soon to become homeless local veterans. UWNEMN and The Minnesota Assistance Council for Veterans (MACV) entered into a partnership agreement which gave MACV responsibility for operating the home and providing the case management services to veterans while UWNEMN is responsible for raising funds to cover a portion of the annual operating and program expenses. The United for Veterans transitional home was renovated, repaired and furnished last spring and opened for service in July of 2018. Currently, two Iron Range veterans are inhabiting the house and receiving case management services.

In May of 2018, United for Veterans also hosted their first ever female veterans retreat. Thirty-two Iron Range women veterans gathered at Giants Ridge and bonded immediately in a way only veterans can, even with their vast range of ages and different service branches. The group of women has since formed a "tribe" who meet often to socialize, volunteer, and support one another. A second annual women's retreat is being planned for 2019 with the anticipation of even more local women registering to become of part of this fantastic group of women.













GET INVOLVED!

UWNEMN raises additional funds for our initiatives during the year by holding special events throughout our region. Many people attend, volunteer, participate, or just stop by and watch the fun! Last year, in total, our events raised more than \$130,832! Highlights from these events are listed below.



Flavor of the North

This fabulous food showcase event took place on April 19th at the Range Recreation Civic Center in Eveleth. Local restaurants and food businesses present their best menu offerings in the categories of appetizer, entrée and dessert to a packed house. All proceeds benefit the Buddy Backpack program.



Funspiel for United Way

Our annual curling bonspiel was held on Saturday, December 8, 2018 at the Range Recreation and Civic Center in Eveleth. Participants enjoyed a full day that included breakfast, lunch, dinner, silent auction and raffles. The Funspiel raises money to benefit the Imagination Library program.



UWNEMN's 5th and final year of its Rampage at the Ridge extreme 5K mud run challenge was held August 17th at Giants Ridge. Nearly 750 participants worked to complete 19 daunting obstacles and terrain to raise money for UWNEMN's United for Veterans initiative.



Power of the Purse

On January 31st over 200 women gathered to raise funds and awareness for the Smiles Across Minnesota dental program. This year's theme was "Pirate Party!" The ladies enjoyed fabulous food, silent and live auctions, raffles, and more!

PLANNING FOR THE FUTURE



Bringing Hope for Many More Years to Come

Since 1966, United Way of Northeastern MN has been partnering with friends and neighbors to build a legacy of giving in our communities. When investing in our region through United Way, Planned Giving can magnify the power of a gift by joining with others to help solve community needs not only today, but for generations to come.

In 1998, long-time resident Katherine "Katie" Ware left our organization a generous \$411,000 gift upon her passing. The UWNEMN Board of Directors after careful thought as to how to make the most meaningful impact with her gift, created the "Forever Fund", endowment to help strengthen families and care for our own in a more permanent way. All gifts to the endowment will remain intact "forever" with the earnings and interest offsetting

the costs of the organization. This allows more of every dollar contributed in the annual campaign to go directly to United Way partner agencies and initiatives. Our Forever Fund is housed in the Minnesota Foundation.

Each year a distribution from our Forever Fund has been returned to our organization while keeping the principal intact. Funds are working NOW to strengthen our communities!

To date, our current endowment value is \$1,275,305 (reference financials on page 19). We encourage individuals to create a better life for everyone, not just today but well into the future in Northeastern MN by taking the following steps:

- Name United Way of Northeastern MN as a beneficiary in your will
- Make an outright gift of cash or appreciated stock or real estate
- Name United Way of Northeastern MN as the beneficiary of a retirement plan
- Name United Way of Northeastern MN as the beneficiary of an existing or new life insurance policy
- Benefit from a split interest gift
- Make a gift through a Charitable Gift Annuity

Donors who make a planned gift of any kind will be recognized as members of our Legacy Society. Through your gift, you will change lives for the better and make a positive difference in our region FOREVER. In addition, your example will inspire others to do likewise.

UNITED WAY OF NORTHEASTERN MINNESOTA, INC. STATEMENTS OF FINANCIAL POSITION MARCH 31, 2018 AND 2017

| | 2018 | | 2017 | |
|--|------|-----------|------|-----------|
| ASSETS | | | | |
| Cash | \$ | 564,328 | \$ | 701,081 |
| Cash - Deposits Held for Others | • | 42,355 | * | 29,958 |
| Investments | | 426,483 | | 423,418 |
| Accounts Receivable | | | | 2,600 |
| Contributions Receivable, Less Allowance for Uncollectibles of | | | | , |
| \$50,000 and \$30,000 for 2018 and 2017, Respectively | | 585,967 | | 618,371 |
| Prepaid Expenses | | 512 | | - |
| Property and Equipment, Net | | 631,068 | | 25,328 |
| Funds Held by Foundation | | 1,275,305 | | 1,213,314 |
| Funds Held by Lincoln Financial | | 30,254 | | 26,865 |
| Other Assets | | 88,446 | | _ |
| | | | | |
| Total Assets | \$ | 3,644,718 | \$ | 3,040,935 |
| LIABILITIES AND NET ASSETS | | | | |
| LIABILITIES | | | | |
| Allocation and Designations Payable | \$ | 466,334 | \$ | 510,341 |
| Deposits Held for Others | | 42,355 | | 29,958 |
| Accounts Payable | | 118,958 | | 20,759 |
| Capital Lease Payable | | 2,212 | | 4,388 |
| Retirement Plan Liability | _ | 1,299 | | |
| Total Liabilities | | 631,158 | | 565,446 |
| NET ASSETS | | | | |
| Unrestricted - Designated: | | | | |
| Property and Equipment | | 628,856 | | 20,940 |
| Funds Held by Foundation | | 1,275,305 | | 1,213,314 |
| Unrestricted - Undesignated | | 1,017,099 | | 865,869 |
| Temporarily Restricted (Note 4) | | 92,300 | | 375,366 |
| Total Net Assets | | 3,013,560 | | 2,475,489 |
| Total Liabilities and Net Assets | \$ | 3,644,718 | \$ | 3,040,935 |

UNITED WAY OF NORTHEASTERN MINNESOTA, INC. STATEMENTS OF ACTIVITIES YEARS ENDED MARCH 31, 2018 AND 2017

| | | 2018 | | 2017 |
|---|----|-----------|----|-----------|
| UNRESTRICTED NET ASSETS | | | | |
| PROGRAM SUPPORT AND REVENUE | | | | |
| Gross Campaign Results | \$ | 1,096,041 | \$ | 1,164,720 |
| Less: Donor Designations | | (9,555) | | (19,145) |
| Less: Provision for Uncollected Accounts | | (66,195) | | (38,007) |
| Net Campaign Revenue | | 1,020,291 | | 1,107,568 |
| Contribution Income | | 193,266 | | - |
| Initiative Contributions (Net of Disbursements) | | 170,199 | | 141,351 |
| Gifts in Kind - Good 360 | | 226,232 | | 200,272 |
| Special Events | | 254,638 | | 261,886 |
| Total Public Support | | 1,864,626 | | 1,711,077 |
| Investment Income | | 6,516 | | 15,467 |
| Change in Funds Held by Foundation | | 111,408 | | 129,572 |
| Release from Restrictions | | 486,927 | | |
| Total Revenue | | 2,469,477 | | 1,856,116 |
| ALLOCATIONS AND EXPENSES | | | | |
| Allocations and Program Services: | | | | |
| Gross Allocations to Agencies for Programs | | 478,857 | | 622,632 |
| Less: Donor Designations | | (9,555) | | (19,145) |
| Net Allocations Awarded | | 469,302 | | 603,487 |
| Initiative Distributions | | 347,634 | | 367,706 |
| Gifts in Kind Distributions | | 235,248 | | 204,590 |
| Program Services | | 351,873 | | 282,068 |
| Total Allocations and Program Services | | 1,404,057 | | 1,457,851 |
| Supporting Services: | | | | |
| Management and General | | 78,796 | | 66,369 |
| Fundraising | | 165,487 | | 156,891 |
| Total Allocations and Expenses | | 1,648,340 | | 1,681,111 |
| CHANGE IN UNRESTRICTED NET ASSETS | | 821,137 | | 175,005 |
| TEMPORARI V RESTRICTER MET ACCETO | | | | |
| TEMPORARILY RESTRICTED NET ASSETS | | 101.075 | | |
| Contributions | | 181,275 | | 300,000 |
| Initiative Contributions | | 22,586 | | 15,426 |
| Release from Restrictions | _ | (486,927) | _ | |
| CHANGE IN TEMPORARILY RESTRICTED NET ASSETS | | (283,066) | | 315,426 |
| CHANGE IN NET ASSETS | | 538,071 | | 490,431 |
| NET ASSETS | | | | |
| Beginning of Year | | 2,475,489 | | 1,985,058 |
| End of Year | ¢ | 3 013 560 | œ | 2 475 490 |
| End of Teal | \$ | 3,013,560 | \$ | 2,475,489 |

KOOCHICHING COUNTY

United Way Funded Partner Agencies in Koochiching County

American Red Cross
Falls Hunger Coalition
Friends Against Abuse
Koochiching Aging Options
Salvation Army



POWER OF THE PURSE

More than 100 women gather every November at the Americann in International Falls to raise funds and awareness for the UWNEMN's efforts in Koochiching County.

Women in attendance enjoy food, friendship, wine tasting, a live and silent auction and exciting raffles and games.

IMAGINATION LIBRARY

1354 CHILDREN SERVED SINCE 2009

37,698
BOOKS DELIVERED

BUDDY BACKPACKS

150
CHILDREN SERVED

5,250 MEAL KITS DELIVERED









Shelley Valentini

Executive Director

Erin Shay

Community Impact & Engagement Director

Elizabeth Kelly

Resource Development & Events Director

Kaye Collier

Community Resource Manager

Michelle Lampton

Community Impact Coordinator

Gail Rice

Bookkeeper



BOARD OF DIRECTORS 2018 OFFICERS

Julie Lucas, President

Hibbing Taconite

Paul Janssen, 1st Vice President

Minnesota Companies

Eric Clement, 2nd Vice President

Minnesota Power

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Range Center

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Delta Air Lines

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Lake Country Power

Breanne Katrin, Executive Board

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Retired, Jasper Engineering

Marci Knight, Executive Board

American Bank

Bruce Kingsley, Executive Board

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Dan Kotnik, Executive Board

Retired, U.S. Steel Keetac USW Local 2660

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Architectural Resources

Chad Buus

U.S. Steel - Minntac

Dean DeBeltz

Twin Metals Minnesota

Julie Ehrman

PCA

LaTisha Gietzen

PolyMet Mining

Dustin Grangruth

Reichel Electric IBEW #294

Frank LaMusga

Hibbing Taconite USW Local 2705

Lora Lastovich

Delta Air Lines

Mike Norton

United Taconite

Robb Peterson

ArcelorMittal Minorca

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Northeast Service Cooperative

Jim Skalski

Iracore

Sam Stone

Essentia Health

Jeff Walters

Hibbing Taconite USW Local 2705

Taylor Wudinich

Wells Fargo



